

S U C C E S S S T O R Y



made an
impact on



RALPH S. ALBERTS CO., INC.
A Multifaceted Custom Molder

“*The Alberts Co. has been working closely with IMC’s ITCare division for many years. With IMC’s guidance and assistance, we have progressed from only one computer for all office operations to now operating a LAN with 20 computers throughout the facility. The ITCare staff has been instrumental in integrating our CNC operation into our LAN and working with our production leaders in the use of complex CAD drawings and files. The addition of these capabilities has allowed us to improve response time to our customers and provide advanced services we did not have before.*”

Lue Ann Clark
Office Manager,
Ralph S. Alberts Co., Inc.

RALPH S. ALBERTS CO., INC.

- 85 Employees
- 45 Years in Business
- Montoursville, Lycoming County, PA
- Custom Molding Manufacturer
- www.rsalberts.com

OVERVIEW

The Alberts Co., founded in 1963, is one of America’s most resourceful, full service, multifaceted custom molders using epoxy, urethane and silicone as mold making compounds. They manufacture tooling, molds and custom-molded parts using techniques developed and refined year by year.

The Alberts Co.’s goal extends far beyond the creation of just another custom-molded piece. Each product is uniquely designed, molded and manufactured to meet the needs of the customer, creating a cost-effective accurate product.

IMPACT

Since 1994, IMC’s IT staff has worked extensively with the Alberts Co. on over 20 different Information Technology projects. In addition, IMC has worked with the Alberts Co. to find solutions for Market Research, Environmental Compliance and Process Improvement.

- Increased sales 62% – From \$2.79 million to \$7.27 million
- Significantly reduced scrap rates due to implementation of new technology
- Entered many new markets since 1994, including the medical simulator market, the knoll chair (exotic furniture) and the forklift markets
- Increased employee size by 70%