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## IMC EXECUTIVE COMPLETES NATIONAL EMERGING LEADER PROGRAM

### *For Immediate Release*

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**WILLIAMSPORT, PA** – Alan Gehringer, Managing Director of IMC, Inc. recently completed the *Emerging Leadership* Program with the NIST Manufacturing Extension Partnership (MEP) program. This was a yearlong program consisting of two interactive workshops, opportunities for situational learning, web casts, joint projects and mentoring for the candidates.

At the end of this program, the candidates have the ability to identify and draw on best practices from around the national MEP system, help develop creative new solutions to Center problems and be in a stronger position to help manage their center's day-to-day operations and lead it into the future.

*Gehringer stated, "The program was an excellent opportunity to meet and learn from MEP leaders from around the county. I feel that I am in a much better position to lead an MEP center into the future while doing the best job of serving our local manufacturing base."*

This program focused on the many aspects of running a manufacturing extension center. Mr. Gehringer learned the key aspects of center management including, but not limited to:

- How to develop and manage partnerships, selection, structures, performance goals and flow-down requirements.
- The effective utilization of a Board of Directors or Board of Advisors – how critical measures are used to present to a BoD/BoA and what are the expectations of the BoD/BoA.
- Fundamentals of cooperative agreement financials, reports required, and key measures needed.
- The key elements of the Sales/Project/Survey process - client identification to survey fulfillment.
- Key elements in a Center strategy and how they can tie to a host organization's strategic elements.
- How to leveraging state partnerships beyond operational funding.

*Stated Roger Kilmer, Director Manufacturing Extension Partnership “I sincerely appreciate the time and effort that each participant devoted to this important MEP developmental program and I am convinced that the leadership lessons learned and the associations made during the program will greatly benefit you, your Center and the entire nationwide MEP system.”*

A limited number of participants were chosen as a result of a nomination by their Center Director and required a time commitment of approximately 90 hours throughout the course of the year.

Established in 1988, IMC is one of PA’s seven Industrial Resource Centers (IRC) delivering key business strategies and solutions to progressive manufacturers located in the 12-county region of Central Pennsylvania. IMC strives to enhance manufacturers’ competitive performance by assisting them with regional, state and national resources. IMC is also an affiliate of the U.S. Department of Commerce, NIST Manufacturing Extension Partnership and supported by the Pennsylvania Department of Community & Economic Development.

For more information on IMC visit [www.imcpa.com](http://www.imcpa.com) or contact Lauri Moon, Marketing & Events Coordinator at 329-3200x8085 or [laurim@imcpa.com](mailto:laurim@imcpa.com).